

Sacha Ferrandi

858.405.3837

sferrandi@source-capital.com

Employment History

Source Capital Funding, Inc.

Partner

**Del Mar, California
December 2006 - Present**

- Founding partner of company in December 2006
- Received Real Estate Salesperson License – February 2007
- Received California Public Notary – February 2007
- Responsible for tracking of all finances including trust account handling, loan servicing and investor disbursements
- Coordinated all marketing activities including website design, broker mass emails and newspaper/print relations
- Responsible for State and Federal compliance for all residential transactions
- Successfully managed in excess of \$8M of investor funds through December 2009
- Worked directly with legal counsel and State/Federal officials on numerous transactions
- Participated in underwriting in excess of 200 transactions

Ethicon Products Worldwide

Wound Closure Sales Representative

**San Diego, California
June 2002 – December 2006**

- Member of the #1 Region of the Year in the nation for 2002, 2003, 2004
- 2005 Glamour Prize Winner – Awarded to top 5% compensation representatives in the nation
- 2005 J&J Stock Award Winner – Awarded to top 10% compensation representatives who meet all targets
- Awarded Star Performer Award- December 2002
- Received \$50,000 and \$75,000 Sales Club Award for 2003
- Awarded System Expert Award for Western Region 2003
- #1 Divisional Sales Representative 2003- Mesh Devices
- #2 Divisional Sales Representative 2004- Mesh Devices
- #2 Divisional Sales Representative 2003, 2004 - Adhesives
- Top Ten Western Region Sales Representative 2003, 2004 - Mesh Devices and Adhesive Products
- Awarded Special Merit Award and 2003 Rainbow Award for Defensive Driving Excellence
- Responsible for the largest healthcare system in San Diego county
- Selected out of 400 representatives to new mesh product pilot launch team
- Received Forecast Attainment Bonus 2003, 2004
- Completed Professional Sales School – September 2004
- Appointed Divisional Computer Trainer – January 2004

Pitney Bowes Mailing Systems

Senior Account Executive

**San Diego, California
September 2000 – May 2002**

Account Executive

- Consistently achieved monthly targets and averaged over 142% of quota per year
- Achieved First Honors (2000) and Top Honors (2001, 2002) Conferences, which recognize the top 54 Account executives in the nation biannually
- Top Honors 2001 Meter Representative as the #1 Sales Executive in the Nation out of 3,500 individuals
- San Diego Division #1 Account Executive of 2000- 187% of quota
- San Diego Division #1 Account Executive July 2001- 190% of quota
- Top Orders Award, San Diego Division- December 2000, February 2002
- San Diego Division Meter Leader- July 2001, March 2002
- Mail Creation Award- February, April, July, August, September, December 2001
- First Account Executive in Western Division to sell premier Mail Creation product
- Responsible for obtaining one of the largest government accounts in California- CalTrans
- Promoted to Senior Account Executive within first full year of employment
- Certified Postal Consultant- October 2001

Education

Arizona State University

- Bachelor of Science Degree in Agribusiness Management – GPA 3.0 / 3.3

**Tempe, Arizona
May 1996**